

Exhibit D, Price Sheet

Information Technology Staff Augmentation Services

Firm or Individual Name:	Cloud Navigator Inc.				
Job Family	Job No.	Job Title	Scope Variant	Ceiling Rate	Vendor's Proposed Price
Applications Development	1200	Director Systems and Programming	1. Team Leader	\$ 149.37	\$ 137.00
			2. Manager	\$ 167.70	\$ 154.00
			3. Sr. Manager	\$ 204.52	\$ 188.00
	1210	Mgmt. Applications Development	1. Team Leader	\$ 139.38	\$ 128.00
			2. Manager	\$ 161.90	\$ 149.00
			3. Sr. Manager	\$ 163.95	\$ 150.00
	1220	Applications Architect	A. Entry	\$ 113.02	\$ 104.00
			B. Intermediate	\$ 121.27	\$ 111.00
			C. Advanced	\$ 128.69	\$ 118.00
	1230	Enterprise Application Integration (EA) Engineer	No Variance	\$ 138.90	\$ 128.00
	1240	Systems Analyst	A. Entry	\$ 73.08	\$ 67.00
			B. Intermediate	\$ 110.69	\$ 101.00
C. Advanced			\$ 117.88	\$ 108.00	
1250	Applications Development Analyst	A. Entry	\$ 83.31	\$ 76.00	
		B. Intermediate	\$ 105.40	\$ 97.00	
		C. Advanced	\$ 119.71	\$ 110.00	
Data Strategy and Management	1400	Database Manager	1. Team Leader	\$ 145.18	\$ 133.00
			2. Manager	\$ 163.17	\$ 150.00
			3. Sr. Manager	\$ 172.32	\$ 158.00
	1410	Data Architect	A. Entry	\$ 99.64	\$ 91.00
			B. Intermediate	\$ 134.40	\$ 123.00
			C. Advanced	\$ 167.62	\$ 154.00
	1420	Data Modeler	A. Entry	\$ 79.65	\$ 73.00
			B. Intermediate	\$ 107.40	\$ 98.00
			C. Advanced	\$ 130.04	\$ 119.00
	1430	Database Analyst	A. Entry	\$ 97.61	\$ 89.00
			B. Intermediate	\$ 114.90	\$ 105.00
			C. Advanced	\$ 129.28	\$ 119.00
1440	Database Administrator	A. Entry	\$ 88.71	\$ 81.00	
		B. Intermediate	\$ 123.69	\$ 113.00	
		C. Advanced	\$ 137.97	\$ 127.00	
Quality Assurance	1600	Mgmt. Quality Assurance	1. Team Leader	\$ 113.71	\$ 106.00
			2. Manager	\$ 138.52	\$ 127.00
			3. Sr. Manager	\$ 163.66	\$ 150.00
	1610	Quality Engineering Consultant	No Variance	\$ 123.75	\$ 114.00
			A. Entry	\$ 71.59	\$ 65.00

	1620	Quality Assurance Analyst	B. Intermediate	\$ 85.58	\$ 81.00
			C. Advanced	\$ 104.22	\$ 95.88
Technology Research	1800	Manager, Technology Research	No Variance	\$ 160.08	\$ 147.00
	1810	Technology Research Analyst	A. Entry	\$ 91.66	\$ 84.00
			B. Intermediate	\$ 111.51	\$ 102.00
C. Advanced			\$ 131.35	\$ 120.00	
Client Technologies	2000	Manager, Client Technologies	1. Team Leader	\$ 90.74	\$ 83.00
			2. Manager	\$ 126.75	\$ 116.00
			3. Sr. Manager	\$ 175.20	\$ 161.00
	2010	Client Technologies Analyst	A. Entry	\$ 61.15	\$ 56.00
			B. Intermediate	\$ 79.81	\$ 73.00
			C. Advanced	\$ 95.55	\$ 88.00
2020	Client Technologies Technician	A. Entry	\$ 57.49	\$ 53.00	
		B. Intermediate	\$ 63.32	\$ 58.00	
		C. Advanced	\$ 96.68	\$ 89.00	
Customer Support	2200	Mgmt. Customer Support	1. Team Leader	\$ 82.06	\$ 75.00
			2. Manager	\$ 113.42	\$ 104.00
			3. Sr. Manager	\$ 154.75	\$ 142.00
	2210	Customer Support Analyst	A. Entry	\$ 41.82	\$ 38.00
			B. Intermediate	\$ 51.72	\$ 47.00
			C. Advanced	\$ 87.09	\$ 80.00
2220	Customer Support Technician	A. Entry	\$ 52.59	\$ 48.00	
		B. Intermediate	\$ 56.32	\$ 51.00	
		C. Advanced	\$ 72.98	\$ 67.00	
Network Management	2400	Director, Network Operations	1. Team Leader	\$ 168.81	\$ 155.00
			2. Manager	\$ 181.52	\$ 167.00
			3. Sr. Manager	\$ 295.30	\$ 271.00
	2410	Manager, Network Operations	1. Team Leader	\$ 94.86	\$ 87.00
			2. Manager	\$ 140.75	\$ 129.00
			3. Sr. Manager	\$ 184.63	\$ 170.00
	2420	Network Architect	A. Entry	\$ 108.29	\$ 99.00
			B. Intermediate	\$ 128.60	\$ 118.00
			C. Advanced	\$ 137.45	\$ 126.00
	2430	Network Engineer	A. Entry	\$ 113.59	\$ 104.00
			B. Intermediate	\$ 122.22	\$ 112.00
			C. Advanced	\$ 133.35	\$ 122.00
2440	Network Analyst	A. Entry	\$ 83.68	\$ 77.00	
		B. Intermediate	\$ 100.18	\$ 92.00	
		C. Advanced	\$ 131.87	\$ 121.00	
2450	Network Administrator	A. Entry	\$ 69.14	\$ 63.00	
		B. Intermediate	\$ 83.40	\$ 76.00	
		C. Advanced	\$ 101.69	\$ 93.00	
2460	Network Technician	A. Entry	\$ 61.11	\$ 56.00	
		B. Intermediate	\$ 73.79	\$ 67.00	
		C. Advanced	\$ 75.23	\$ 69.00	

Internet Planning, Eng. & Operations	2600	Mgmt. Internet Operations	1. Team Leader	\$ 159.38	\$ 146.00
			2. Manager	\$ 183.12	\$ 168.00
			3. Sr. Manager	\$ 206.87	\$ 190.00
	2610	Internet/Web Architect	A. Entry	\$ 73.73	\$ 67.00
			B. Intermediate	\$ 106.27	\$ 97.00
			C. Advanced	\$ 136.03	\$ 125.00
	2620	Internet/Web Engineer	A. Entry	\$ 71.70	\$ 66.00
			B. Intermediate	\$ 108.12	\$ 99.00
			C. Advanced	\$ 130.38	\$ 119.00
	2630	Web Applications Programmer	A. Entry	\$ 71.25	\$ 65.00
			B. Intermediate	\$ 105.15	\$ 96.00
			C. Advanced	\$ 120.90	\$ 111.00
	2640	Web Designer	A. Entry	\$ 57.54	\$ 53.00
			B. Intermediate	\$ 69.69	\$ 64.00
			C. Advanced	\$ 115.37	\$ 106.00
	2650	Webmaster	A. Entry	\$ 62.85	\$ 57.00
			B. Intermediate	\$ 77.85	\$ 71.00
			C. Advanced	\$ 106.50	\$ 98.00
	2660	Internet/Web Systems Administrator	A. Entry	\$ 63.17	\$ 58.00
			B. Intermediate	\$ 92.31	\$ 85.00
			C. Advanced	\$ 110.00	\$ 101.00
	2670	Web Customer Support Specialist	A. Entry	\$ 60.89	\$ 56.00
			B. Intermediate	\$ 70.79	\$ 65.00
			C. Advanced	\$ 85.95	\$ 79.00
Operations	2800	Director, Data Center Operations	No Variance	\$ 186.51	\$ 171.00
	2810	Manager, Computer Operations	1. Team Leader	\$ 90.78	\$ 83.00
			2. Manager	\$ 125.11	\$ 115.00
			3. Sr. Manager	\$ 180.95	\$ 166.00
	2820	Supervisor, Computer Operations	1. Team Leader	\$ 90.78	\$ 83.00
			2. Manager	\$ 102.11	\$ 94.00
	2830	Computer Operator	A. Entry	\$ 50.24	\$ 46.00
			B. Intermediate	\$ 53.55	\$ 49.00
			C. Advanced	\$ 60.45	\$ 55.00
	2840	Manager, Capacity Planning	No Variance	\$ 144.49	\$ 133.00
2850	Manager, Production Support	1. Team Leader	\$ 114.74	\$ 105.00	
		2. Manager	\$ 144.81	\$ 133.00	
2860	Production Support Analyst	A. Entry	\$ 64.48	\$ 59.00	
		B. Intermediate	\$ 75.98	\$ 70.00	
		C. Advanced	\$ 99.95	\$ 92.00	
Telecommunications	3000	Manager, Telecommunication Operations	1. Team Leader	\$ 114.07	\$ 105.00
			2. Manager	\$ 153.22	\$ 141.00
			3. Sr. Manager	\$ 182.89	\$ 168.00
	3010	Telecommunication Engineer	A. Entry	\$ 62.94	\$ 57.00
			B. Intermediate	\$ 92.70	\$ 85.00
C. Advanced			\$ 112.81	\$ 103.00	

	3020	Telecommunication Technician	A. Entry	\$ 67.86	\$ 62.00
			B. Intermediate	\$ 78.12	\$ 71.00
			C. Advanced	\$ 91.52	\$ 84.00
Electronic Commerce	3200	Director, Electronic Commerce	No Variance	\$ 214.79	\$ 197.00
	3210	Manager, Electronic Commerce	No Variance	\$ 136.16	\$ 125.00
	3220	Electronic Commerce Analyst	A. Entry	\$ 64.59	\$ 59.00
			B. Intermediate	\$ 91.85	\$ 84.00
			C. Advanced	\$ 126.90	\$ 116.00
	3230	EDI Specialist	A. Entry	\$ 81.84	\$ 75.00
			B. Intermediate	\$ 92.69	\$ 85.00
C. Advanced			\$ 96.84	\$ 89.00	
Business Intelligence Systems Management	3400	Director, Data Warehouse	1. Team Leader	\$ 161.44	\$ 148.00
			2. Manager	\$ 194.54	\$ 179.00
			3. Sr. Manager	\$ 243.93	\$ 224.00
	3410	Manager, Data Warehouse	No Variance	\$ 178.83	\$ 164.00
	3420	Business Intelligence Architect	No Variance	\$ 161.09	\$ 148.00
	3430	Data Warehouse Analyst	A. Entry	\$ 86.80	\$ 79.00
			B. Intermediate	\$ 103.78	\$ 95.00
			C. Advanced	\$ 126.80	\$ 116.00
	3440	Data Warehouse Administrator	No Variance	\$ 127.04	\$ 116.00
	3600	Manager, Decision Support	No Variance	\$ 150.89	\$ 138.00
	3610	Decision Support Specialist	A. Entry	\$ 70.88	\$ 65.00
			B. Intermediate	\$ 84.87	\$ 80.00
			C. Advanced	\$ 97.80	\$ 90.00
3620	Decision Support Administrator	A. Entry	\$ 89.50	\$ 82.00	
		B. Intermediate	\$ 108.98	\$ 100.00	
		C. Advanced	\$ 138.11	\$ 127.00	
3800	Manager, CRM Technology	No Variance	\$ 212.54	\$ 195.00	
4000	Knowledge Engineer	No Variance	\$ 170.66	\$ 156.00	
Enterprise Resource Planning (ERP)	4200	ERP Team Lead	No Variance	\$ 165.14	\$ 152.00
	4210	ERP Team Member	No Variance	\$ 135.14	\$ 124.00
	4220	ERP Configurer	No Variance	\$ 85.05	\$ 78.00
	4230	ERP Programmer/Analyst	A. Entry	\$ 77.24	\$ 71.00
			B. Intermediate	\$ 93.74	\$ 86.00
			C. Advanced	\$ 113.69	\$ 104.00
	4240	ERP Systems Support Specialist	No Variance	\$ 95.09	\$ 87.00
4250	ERP Systems Administrator	No Variance	\$ 114.15	\$ 105.00	
4600	Basis/Ale Technical Consultant	No Variance	\$ 156.89	\$ 144.00	
Sourcing and Vendor	4800	Chief Sourcing Officer	No Variance	\$ 224.39	\$ 206.00
	4810	Manager IT Procurement	No Variance	\$ 155.84	\$ 143.00
	4820	IT Procurement Specialist	No Variance	\$ 81.29	\$ 75.00
	5000	Manager, Vendor Relationships	1. Team Leader	\$ 94.79	\$ 87.00
			2. Manager	\$ 135.16	\$ 124.00
3. Sr. Manager			\$ 183.74	\$ 169.00	

Relationship Management	5010	Manager, Outsourcing Contracts	No Variance	\$ 149.58	\$ 137.00
	5020	Contracts Manager	No Variance	\$ 113.08	\$ 104.00
	5040	Finance/Administration Specialist	A. Entry	\$ 81.24	\$ 74.00
			B. Intermediate	\$ 105.48	\$ 97.00
			C. Advanced	\$ 133.46	\$ 122.00
5200	Technical Advisor	No Variance	\$ 152.55	\$ 140.00	
Business Management / Administration	5400	Asset Manager	No Variance	\$ 131.33	\$ 120.00
	5410	Asset Management Administrator	A. Entry	\$ 66.20	\$ 60.00
			B. Intermediate	\$ 74.23	\$ 68.00
			C. Advanced	\$ 80.44	\$ 74.00
	5500	Director, HR/IT	No Variance	\$ 198.30	\$ 182.00
	5600	Manager, HR/IT Staffing	No Variance	\$ 116.21	\$ 107.00
	5610	Technical Recruiter	A. Entry	\$ 65.51	\$ 60.00
			B. Intermediate	\$ 88.92	\$ 81.00
			C. Advanced	\$ 131.04	\$ 120.00
	5620	HR/IT Generalist	A. Entry	\$ 69.16	\$ 63.00
			B. Intermediate	\$ 81.41	\$ 74.00
			C. Advanced	\$ 117.30	\$ 107.00
	5800	Documentation Specialist/Technical Writer	A. Entry	\$ 65.55	\$ 60.00
			B. Intermediate	\$ 78.74	\$ 72.00
			C. Advanced	\$ 96.29	\$ 88.00
6000	Manager, IT Finance	No Variance	\$ 159.00	\$ 146.00	
6100	Director, IT Risk and Compliance	No Variance	\$ 245.40	\$ 225.00	
6200	Manager, IT Audit	No Variance	\$ 166.21	\$ 152.00	
6210	IT Auditor	No Variance	\$ 116.07	\$ 106.00	
6400	Business Management Specialist	No Variance	\$ 126.14	\$ 115.00	
Training	6600	Manager, Technical Training	1. Team Leader	\$ 94.23	\$ 86.00
			2. Manager	\$ 113.62	\$ 104.00
			3. Sr. Manager	\$ 158.32	\$ 145.00
	6610	Technical Trainer	A. Entry	\$ 65.51	\$ 60.00
			B. Intermediate	\$ 71.76	\$ 66.00
C. Advanced			\$ 88.14	\$ 81.00	
Security Management	6800	Security Manager	1. Team Leader	\$ 104.70	\$ 96.00
			2. Manager	\$ 141.75	\$ 130.00
			3. Sr. Manager	\$ 171.89	\$ 158.00
	6810	Security Analyst	A. Entry	\$ 71.40	\$ 65.00
			B. Intermediate	\$ 93.24	\$ 85.00
			C. Advanced	\$ 119.28	\$ 109.00
	6820	Data Security Specialist	No Variance	\$ 110.25	\$ 101.00
6830	Network Security Specialist	No Variance	\$ 143.39	\$ 132.00	
6840	System Security Specialist	No Variance	\$ 103.04	\$ 94.00	
6850	Web Security Specialist	No Variance	\$ 119.39	\$ 109.00	
Business Continuance Management	7000	Manager, Business Continuance	No Variance	\$ 163.94	\$ 150.00
	7010	Business Continuance Specialist	No Variance	\$ 121.64	\$ 111.00

Product Development	7200	Manager, Product Development	1. Team Leader	\$ 98.29	\$ 90.00
			2. Manager	\$ 133.53	\$ 122.00
			3. Sr. Manager	\$ 176.31	\$ 162.00
	7210	Product Architect	No Variance	\$ 172.50	\$ 158.00
	7220	Product Engineer	A. Entry	\$ 70.55	\$ 64.00
			B. Intermediate	\$ 93.72	\$ 86.00
			C. Advanced	\$ 125.43	\$ 115.00
	7230	Product Developer	A. Entry	\$ 82.48	\$ 75.00
			B. Intermediate	\$ 114.23	\$ 104.00
			C. Advanced	\$ 134.57	\$ 123.00
Systems Programming & Admin.	7400	Manager, Systems Software	1. Team Leader	\$ 138.94	\$ 127.00
			2. Manager	\$ 161.06	\$ 148.00
			3. Sr. Manager	\$ 203.19	\$ 186.00
	7410	Systems Architect	A. Entry	\$ 72.32	\$ 66.00
			B. Intermediate	\$ 107.19	\$ 98.00
			C. Advanced	\$ 182.10	\$ 167.00
	7420	Systems Software Programmer	A. Entry	\$ 84.24	\$ 77.00
			B. Intermediate	\$ 105.30	\$ 96.00
			C. Advanced	\$ 128.47	\$ 117.00
	7430	Groupware Specialist	A. Entry	\$ 86.81	\$ 79.00
			B. Intermediate	\$ 110.49	\$ 101.00
			C. Advanced	\$ 118.61	\$ 108.00
	7440	Systems Administrator	A. Entry	\$ 72.31	\$ 66.00
B. Intermediate			\$ 85.43	\$ 78.00	
C. Advanced			\$ 110.31	\$ 101.00	
7450	UNIX System Administrator	No Variance	\$ 126.90	\$ 116.00	
7460	Storage Management Specialist	No Variance	\$ 120.90	\$ 111.00	
Business Analysis and Planning	7500	Director, Enterprise Architecture	No Variance	\$ 242.40	\$ 223.00
	7600	Manager, IT Business Planning	1. Team Leader	\$ 136.10	\$ 125.00
			2. Manager	\$ 178.71	\$ 163.00
			3. Sr. Manager	\$ 181.12	\$ 166.00
	7610	Enterprise Architect	No Variance	\$ 168.75	\$ 154.00
	7620	Business Process Consultant	A. Entry	\$ 60.88	\$ 56.00
			B. Intermediate	\$ 94.54	\$ 86.00
			C. Advanced	\$ 123.58	\$ 113.00
	7630	IT Business Consultant	A. Entry	\$ 75.11	\$ 69.00
			B. Intermediate	\$ 104.49	\$ 95.00
C. Advanced			\$ 108.63	\$ 99.00	
7640	Business Analyst	A. Entry	\$ 58.98	\$ 54.00	
		B. Intermediate	\$ 91.42	\$ 84.00	
		C. Advanced	\$ 104.30	\$ 95.00	
7700	Director, Business Relationships	No Variance	\$ 236.39	\$ 217.00	
7800	Manager, Customer Relations	No Variance	\$ 151.15	\$ 138.00	
Release Management	8000	Configuration Management Analyst	A. Entry	\$ 65.15	\$ 59.00
			B. Intermediate	\$ 98.99	\$ 91.00

Release Management			C. Advanced	\$ 100.65	\$ 92.00
	8010	Release/Build Engineer	No Variance	\$ 110.62	\$ 101.00
Program Management	8200	Director, Program Management	No Variance	\$ 217.35	\$ 199.00
	8210	Program Manager	1. Team Leader	\$ 119.70	\$ 109.00
			2. Manager	\$ 138.14	\$ 126.00
			3. Sr. Manager	\$ 165.45	\$ 151.00
	8220	Project Manager	1. Team Leader	\$ 117.96	\$ 108.00
			2. Manager	\$ 132.49	\$ 121.00
			3. Sr. Manager	\$ 137.54	\$ 126.00
	8230	Project Leader	A. Entry	\$ 74.39	\$ 68.00
			B. Intermediate	\$ 122.95	\$ 113.00
			C. Advanced	\$ 134.06	\$ 123.00
8235	Project Management Specialist	No Variance	\$ 95.40	\$ 87.00	
8240	Resource Manager	No Variance	\$ 142.95	\$ 138.00	
Customer Service Hotline	8400	Manager, Customer Service Hotline	No Variance	\$ 95.40	\$ 87.00
	8410	Customer Service Hotline Representative	A. Entry	\$ 45.60	\$ 41.00
			B. Intermediate	\$ 50.04	\$ 46.00
C. Advanced			\$ 63.15	\$ 58.00	
Technical Product Support	8600	Manager, Technical Product Support	1. Team Leader	\$ 88.72	\$ 81.00
			2. Manager	\$ 102.21	\$ 93.00
			3. Sr. Manager	117.56	\$ 107.00
	8610	Technical Product Support Analyst	No Variance	\$ 80.25	\$ 73.00
	8620	Technical Product Support Specialist	A. Entry	\$ 45.72	\$ 41.00
B. Intermediate			\$ 61.57	\$ 56.00	
C. Advanced			\$ 77.67	\$ 70.00	