



**State Term Contract No. 80101507-23-STC-ITSA  
for  
Information Technology Staff Augmentation Services**

This Contract is between the State of Florida, Department of Management Services (Department), an agency of the State of Florida, and Cloud Navigator, Inc. (Contractor), collectively referred to herein as the “Parties.”

Accordingly, the Parties agree as follows:

**I. Initial Contract Term.**

The Initial Contract Term shall be for four years, with no renewals. The Initial Contract Term shall begin on October 1, 2023, or on the last date signed by all parties, whichever is later. The Contract shall expire on September 30, 2027, unless terminated earlier in accordance with the Special Contract Conditions or Additional Special Contract Conditions.

**II. Contract.**

As used in this document, “Contract” (whether or not capitalized) shall, unless the context requires otherwise, include this document and all incorporated Exhibits, which set forth the entire understanding of the Parties and supersedes all prior agreements. All modifications to this Contract must be in writing and signed by all Parties.

All Contract Exhibits listed below are incorporated in their entirety into, and form part of, this Contract. The Contract document and Exhibits shall have priority in the following order:

- a) This Contract document
- b) Contract Exhibit A, Scope of Work
- c) Contract Exhibit B, Additional Special Contract Conditions
- d) Contract Exhibit C, Special Contract Conditions
- e) Contract Exhibit D, Price Sheet
- f) Contract Exhibit E, Resume Self-Certification Form
- g) Contract Exhibit F, Contractor Selection Justification Form
- h) Contract Exhibit G, Contractor Performance Survey
- i) Contract Exhibit H, Job Family Descriptions

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**III. Contract Management.**

**Department's Contract Manager:**

Frank Miller  
Division of State Purchasing  
Florida Department of Management Services  
4050 Esplanade Way, Suite 360  
Tallahassee, Florida 32399-0950  
Telephone: (850) 488-8855  
Email: [frank.miller@dms.fl.gov](mailto:frank.miller@dms.fl.gov)

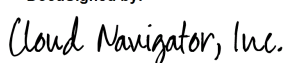
**Contractor's Contract Manager:**

Name: Mark Alexander  
Cloud Navigator, Inc.  
Address: 2551 Welaunee Blvd  
City, State, Zip: Tallahassee, FL 32308  
Telephone: 8506848150  
Email: [mark.alexander@cloudnav.com](mailto:mark.alexander@cloudnav.com)

This Contract is executed by the undersigned officials as duly authorized. This Contract is not valid and binding on all Parties until signed and dated by both Parties.

**Cloud Navigator, Inc.**

**STATE OF FLORIDA, DEPARTMENT OF  
MANAGEMENT SERVICES**

DocuSigned by:  
  
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DocuSigned by:  
  
235E9FAF0CBC456...

**Name: Cloud Navigator, Inc.**

**Brandon Spencer, Chief Procurement  
Officer and Director of State Purchasing**

**Title: CEO**

10/13/2023 | 6:55 AM PDT

10/27/2023 | 3:25 PM EDT

**Date:**

**Date:**